



ANNUAL REPORT 2016

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MESSAGE FROM THE PRESIDENT



David Smith,
FSEA President

In the last 12 months FSEA went from being an idea discussed over coffee to a reality.

In this period we have registered the organization and grown our membership up to 22 members. We have participate actively in a lot of business events and business to government dialogues. Together we are going into 2017 as a community with a stronger voice and stronger impact. Thank you for being a part of this process!

We wish you all the success and we will continue to protect the general welfare and prosperity of small businesses and those doing business with small businesses in the Republic of Moldova.

STRONGER TOGETHER!

FSEA EXECUTIVE TEAM

BOARD OF DIRECTORS



DAVID SMITH
PRESIDENT

EXECUTIVE DIRECTOR



MATT RUTTER
CO PRESIDENT



KELSEY WALTERS
VICE PRESIDENT



LILIANA BUSUIOC

FSEA PROFILE

Our mission is to advance and protect the general welfare and prosperity of small businesses and those doing business with small businesses in the Republic of Moldova, so that the business community and its citizens shall prosper. We serve as a “first call” resource and business trade organization with local, regional, national and international reach.

Our vision

We are a **small business community** working together toward common goals that will develop a clear and understandable business-legal environment, in order to promote economic growth and investment in the Republic of Moldova.



FSEA ACTIVITIES



DEVELOPMENT OF BUSINESS COMMUNITY

- Monthly Member Events and Informal Networking
- Educational Seminars and highlighting members Best practices
- Members online communication: Monthly Newsletter, Facebook page and Facebook closed group



"FIRST CALL" RESOURCE FOR CONSULTATION, REFERRALS AND REPORTING

- Consultation for businesses on processes and norms in the Moldovan market;
- Referrals between members, sector associations and other external resources for advice, best practices, and business relationships;
- Reporting grievances, challenges, and solutions relevant to the membership.

LOBBY & ADVOCACY BUSINESS TO GOVERNMENT DIALOGUE

- Collecting and synthesizing members needs and challenges
- Data Collection and Report on How Businesses Operate
- Advocacy for members
- Creation of Legal Framework for Business Processes

FSEA MEMBERSHIP



22
MEMBERS



9
INDUSTRIES
REPRESENTED



6
COUNTRIES

FSEA ACTIVITIES 2016

- Advocated for our members to PMEAC and other Governmental Bodies
- Organized 8 member meetings events
- Served as first call resource to members by offering suggestions and solution to their specific issues



FSEA ACTIVITIES 2016

- FSEA won second place for startin.MD a web platform at the anti-corruption hackathon organized by Garage48 and CIVITTA Estonia and beneficiate of 10.000\$ grant from UNDP Moldova. to develop this platform.
- Participated in more than 20 business events organized by the Prime Minister's Economic Advisory Council, Ministry of Economy, EU delegation, IMF, Chisinau City Hall, MIEPO, ODIMM, Expert Group, Gen Moldova, Friedrich Naumann Foundation, AMCHAM, etc.
- FSEA have registered to the Parliament of the Republic of Moldova as a representative of Civil Society. We have access to the decision making process of 3 parliamentary commissions.



KEY PARTNERSHIPS



Amcham Moldova

FSEA beneficiează de suportul și expertiza AMCHAM, cu un accent principal pe lobby și advocacy prin cooperarea Business to Government.



**Consiliul Economic
al Prim-ministrului**

Prime Ministers Economic Advisory Council

FSEA a inițiat dialogul cu Consiliul Economic al Prim-ministrului din august 2016. Scopul nostru este să contribuim la dialogul dintre reprezentanții afacerii și politicienii în vederea dezvoltării unui mediu de afaceri transparent și clar și să devenim membri oficiali ai acestei platforme de afaceri-business to government.

FSEA REVENUE-EXPENSES REPORT 2016

REVENUES (lei)

Membership fees	39,513
Donations	99,196
Foreign grants	139,767
Total	278,476

EXPENSES (lei)

Office rent	27,717
Administration Wages	45,522
Paid Taxes	44,614
Business Tutorials website building	84,094
Office Expenses	6,759
Other administrative expenses	30,411
Total	239,117

Closing Balance - 39,359

Stronger Together

JOIN US IN BUILDING A BETTER ECOSYSTEM

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